

Ubuntu – a Knowledge Research Organization (KRO) to help you **accelerate clinical development**

Ubuntu partners with biopharma companies of all sizes – with assets in all stages of clinical development – to reduce costs, increase efficiencies, mitigate risk, and increase speed to market. Our modular, customizable, subscription-based Clinical Development as a Service (CDaaS) offering – called Dimension-T – means that you get exactly what you need, when you need it – no more and no less.

We provide:



Strategic & Niche
Fractional Talent



Custom-fit Technology
Solutions



Scalable Operational
Processes

The Ubuntu Impact

- The current clinical development process is time-consuming and costly:



Research > Development >
Commercial



\$1B in Capital



~8-10%
Probability of Success



Binary Outcome

- Early-stage biopharma companies partnering with Ubuntu have seen:

02
YEARS

Time to BLA
compressed
up to 2 years

20%

Aggregate savings
of 20% or more

\$15M

Upto 15 M in cost
savings from
pre-IND through
phase 1 read out

Why Ubuntu?

Ubuntu is an end-to-end clinical development Knowledge Research Organization (KRO).
Our key differences compared with standard consulting services include:

	Consultants/Advisors	Ubuntu
Clinical Capabilities	Phase-specific expertise	Phase 1-3 talent pool
Cost Efficiency	Variable, punitive	Agile, subscription-based model
Time Efficiency	Low impact	Accelerated impact
Scalability	Limited by scope	Customized architecture
Operational Risk	Reactive, tactical	Proactively managed
Patient Centricity	On-demand	Patient-first approach
Degree of Integration	Fragmented	Highly integrated

The Ubuntu Philosophy: **I AM BECAUSE WE ARE**

Ubuntu is a set of closely related African origin value systems that emphasizes the **Interconnectedness** of individuals with their surrounding **societal & physical** world. It is a belief that we are defined by our compassion and kindness towards others. Ubuntu equates to **humanity** towards all.



SCAN QR

Dimension-T: Our Clinical Development as a Service (CDaaS) Offering

By creating a repeatable, customizable clinical development process, we help biopharma companies access the right people, processes, and technology needed for every challenge, from ideation to understanding regulatory requirements, and from preparing for IND submission through commercialization.

Ubuntu's Clinical Development as a Service (CDaaS) solution, Dimension-T, consists of four dimensions, enabling us to partner with companies to ensure life-saving therapies can reach patients quickly.

Academics (pre-IND through FIH read out)

Dimension 1: Design Smart



- Conceptualize and validate early-stage clinical design
- Operationalize an "academic-center equivalent" incubation
- Maximize asset valuation into biopharma spinoff

Early-Stage Biopharmas (pre-IND through Phase 1 read out)

Dimension 2: Develop Strong



- Access (from day 1) to a functional clinical development organization and partnered CROs
- Realize significant time acceleration via CDaaS' modular approach
- Control and mitigate uncertainties and escalating costs of early-stage clinical development

Mid-Stage Biopharmas (Phase 2 through Phase 2 or Phase 3 read out)

Dimension 3: Drive Forward



- Develop and operationalize full scope clinical development plan objectives
- Address gaps and blind spots to reduce risks and threats that still exist to full commercialization
- Generate data insights and governance to prepare for asset partnership/transition

Mature Biopharmas (BLA submission through life cycle management)

Dimension 4: Deliver Success



- Integrate RWD with aggregated clinical data sets for label extensions and to enhance life cycle management
- Improve patient access to middle and low income geographies
- Mitigate commercial launch risks and enhance KOL engagement

OUR EXPERT TEAM



Vishal Mehta
Founder,
Clinical Development Expert
23+ years experience
10+ products developed



Philippe Pultar
Medical Strategy Lead
22+ years experience
11+ products developed



Elizabeth Woodson
Strategy & Portfolio
Management
21+ years experience
13+ products developed



Shelley Sly
Center Engagement
& Relations Lead
25+ years experience
10+ products developed



Jonathan Jager
Biostatistical Innovation
20+ years experience
8+ products developed



Ataali Shaikh
Clinical Development
Strategy & Solutions
24+ years experience
15+ products developed



Jeffrey Yablon
Business Development
& Strategic Partnerships
30+ years experience
20+ products developed